LEAPRO CONSULTING AND ADVISORY LLP

Set Up Your Global Capability Center in India

End-to-end advisory for global enterprises — strategy, entity setup, compliance, talent and finance operations. Wherever your headquarters are: US, UK, EU, Middle East, ANZ or APAC.

2,100+

GCCs already operating in India

US $98 Bn

GCC industry revenue, FY2026

2.36 Mn

professionals employed by GCCs

ABOUT LEAPRO

Your on-the-ground partner in India since 2014

Our Foundation

Established in 2014, headquartered in Chennai with a branch office in Bengaluru and a support office in Hyderabad.

Expert Team

Driven by 5 Partners and a dedicated team of 25+ — with 3 qualified Chartered Accountants, 1 Senior Cost Accountant, semi-qualified professionals, MBA and commerce graduates.

Industry Breadth

We serve multinational companies across diverse industries, including IT/ITES, Fintech, Energy, Healthcare, Automobile and SaaS startups.

Global Footprint

Our established clientele spans the UK, US, Australia, New Zealand, Canada and Ireland — served from our Indian delivery centres.

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INDIA: THE WORLD'S GCC CAPITAL

More than half of all global capability centers worldwide are in India — and the market is still accelerating

2,100+

GCCs operating across 3,700+ units

$98.4 Bn

annual industry revenue, FY2026

2.36 Mn

professionals — up 32% since FY2021

506

Forbes Global 2000 firms run a GCC here

By 2030: the ecosystem is projected to cross US $105 Bn in revenue and 2.8 million professionals, with 500+ new centers — increasingly owning AI, product, engineering and global leadership mandates.

Sources: nasscom–Zinnov India GCC Landscape Report 2026

WHY INDIA FOR YOUR GCC?

Six structural advantages no other destination combines

Unmatched Talent

2 Mn+ STEM graduates every year and the world's largest tech talent pool (5.4 Mn+) keep hiring pipelines full.

Compelling Economics

30–50% total cost savings vs home-market operations; salaries up to 60–70% lower than the US or UK.

Follow-the-Sun

Time-zone overlap with the US, UK, EU and APAC enables 24×7 operations and faster turnaround.

Proven Ecosystem

2,100+ GCCs already run engineering, finance, analytics and R&D from India — the playbook is mature.

Policy Tailwinds

100% FDI under the automatic route, national GCC framework, state GCC policies and SEZ/STPI incentives.

World-Class Infrastructure

Grade-A office space at 50–70% below London or New York rents, with strong digital connectivity.

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WHAT YOUR INDIA GCC CAN DO

GCCs have evolved from back offices into strategic capability hubs

Technology & Engineering

Software development, cloud, cybersecurity, ERP and platform engineering — the largest GCC function today.

HR & Payroll Services

Global HR operations, recruitment support, payroll processing and employee experience services.

Finance & Accounting Hub

Global shared services for R2R, P2P, O2C, FP&A, tax and treasury — CFO functions run at scale from India.

R&D & Product Innovation

Product management, design and research mandates — GCCs increasingly own global product charters.

Data, Analytics & AI

Data engineering, BI, advanced analytics and AI/ML centers of excellence serving global business units.

Customer & Business Ops

Customer support, supply-chain, procurement and industry-specific operations with strong SLAs.

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THE COST ADVANTAGE

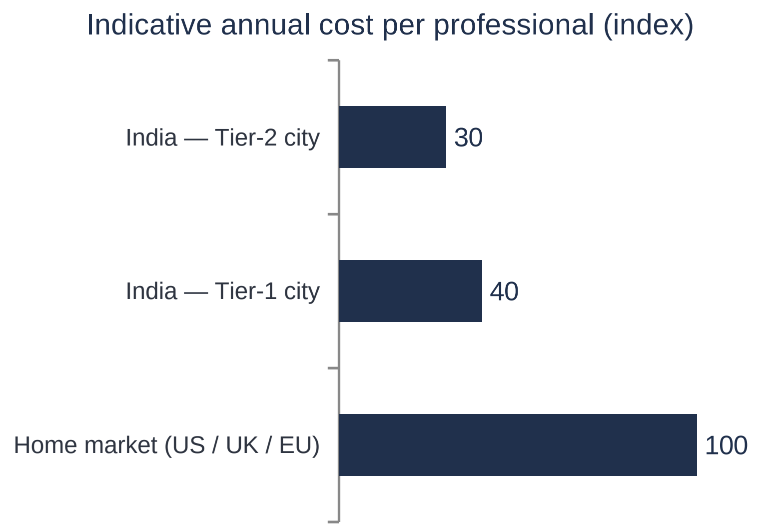
Like-for-like economics that fund your growth agenda

60–70% lower salary costs than the US or UK for comparable roles and seniority

50–70% lower Grade-A office rents than London or New York

15–30% additional operating-cost savings through SEZ/STPI incentives and duty benefits

30–50% typical all-in, steady-state savings after governance and transition overheads



Illustrative; actual savings vary by role mix, city and operating model.

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WHERE TO LOCATE

Six mature hubs hold ~87% of India's digital talent — plus fast-rising Tier-2 cities

Bengaluru

India's tech capital — about a quarter of the country's digital talent; deepest engineering and AI bench.

Hyderabad

Fastest-growing hub with proactive state support; strong in tech, pharma and financial services.

Chennai

Engineering, SaaS and F&A stronghold with excellent talent stability — our head office.

Pune

360+ GCCs; strengths in BFSI (30%), manufacturing (26%) and technology (21%).

Delhi NCR & Mumbai

Leadership depth, BFSI headquarters and proximity to regulators and capital.

Tier-2 Cities

Coimbatore, Kochi, Ahmedabad, Jaipur, Indore — 25–30% lower talent costs and 10–15 pts lower attrition.

Leapro operates from Chennai, Bengaluru and Hyderabad — on the ground in three of India's top GCC hubs.

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CHOOSING YOUR LEGAL STRUCTURE

Three entry routes — most GCCs choose a wholly-owned subsidiary

	Wholly-Owned Subsidiary (Pvt Ltd)	LLP	Branch Office
Structure	Separate Indian company, 100% parent-owned	Partnership with limited liability, low-cost setup	Extension of the foreign parent (RBI-approved)
Best for	Full-scale GCCs — engineering, product, F&A, operations	Lean or mid-sized service operations	Narrow, RBI-permitted activities only
Control & liability	Full control; liability ring-fenced in India	Flexible governance; partners' liability limited	Parent bears full liability for India operations
Timeline	3–6 weeks via MCA; 8–16 weeks incl. banking & KYC	3–6 weeks; similar banking timelines	6–12+ weeks (RBI / AD-bank approval)
Tax	25.17% corporate tax; transfer pricing applies	~31.2% effective rate; lighter compliance	~35%+ on India profits; activity restrictions

Over 90% of global companies route their India operations through a wholly-owned private limited company.

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THREE WAYS TO BUILD

Pick the operating model that matches your risk appetite and timeline

DIY / CAPTIVE

You incorporate, hire and run everything yourself.

- Maximum control, IP security and culture ownership
- Requires local expertise and bandwidth from day one
- Best for large, committed headcount plans

BUILD–OPERATE–TRANSFER

A partner builds and runs the center, then transfers it to you once stable.

- Fast, de-risked market entry with pre-agreed transfer terms
- Partner handles setup, hiring and early operations
- Best for first-time India entrants

MANAGED GCC

A partner operates the center under your brand and governance.

- Lowest management overhead; opex-friendly commercials
- Scale up or down without fixed commitments
- Best for lean teams and pilot functions

Leapro supports every route — advisory-only, assisted setup, or fully managed finance, payroll and compliance operations.

YOUR SETUP ROADMAP

Typically 3–6 months from decision to go-live — incorporation itself takes just 3–6 weeks

1. **Strategy & Location** Weeks 0–4
   Business case, function scope, city selection, entity structure and tax/transfer-pricing design.

2. **Incorporation** Weeks 4–10
   Name approval, directors' DIN/DSC, SPICe+ filing with MCA, PAN & TAN, first board formalities.

3. **Registrations & Banking** Weeks 8–14
   GST, PF/ESI, Shops & Establishments, bank account opening and FEMA share-allotment reporting (FC-GPR).

4. **People & Premises** Weeks 10–20
   Office and IT setup, leadership and team hiring, HR policies, payroll and vendor onboarding.

5. **Go-Live & Stabilise** Weeks 20–26
   Process transitions, SLAs and governance cadence, compliance calendar and steady-state reporting.

REGULATORY & COMPLIANCE MAP

Well-trodden requirements — easily managed with the right partner

FDI & FEMA

100% FDI under the automatic route for GCC services; FC-GPR share-allotment reporting and annual FLA returns to RBI.

Goods & Services Tax

GST registration and returns; services billed to the parent qualify as zero-rated exports with input-credit refunds.

Companies Act

Incorporation via MCA (SPICe+), one resident director, statutory audit, board meetings and annual ROC filings.

Payroll & Labour

PF, ESI, professional tax, gratuity, Shops & Establishments registration and state-specific labour compliance.

Tax & Transfer Pricing

25.17% corporate tax; arm's-length pricing with TP documentation — safe harbour and APA routes give certainty.

Incentives

SEZ / STPI schemes and state GCC policies (Karnataka, Telangana, TN, UP) — capex, rental and payroll subsidies.

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HOW LEAPRO POWERS YOUR GCC

One partner from incorporation to steady-state operations

01 Entry Strategy & Entity Setup

Structure advisory, incorporation, PAN/TAN/GST registrations, bank account opening and FEMA reporting.

02 Compliance & Secretarial

ROC filings, board support, statutory registers, RBI/FEMA returns and statutory-audit coordination.

03 Accounting & Reporting

India books plus group-GAAP reporting, month-end close, consolidation support and board-ready MIS.

04 Payroll & People Compliance

End-to-end payroll with PF, ESI, PT and TDS — onboarding-to-exit processing for your India team.

05 Tax & Transfer Pricing

Corporate tax, TP documentation and intercompany agreements, GST export refunds and assessments.

06 Virtual CFO & Treasury

Budgeting, cash-flow planning, banking relationships, dashboards and management reporting.

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CORE OUTSOURCING SOLUTIONS

Run your GCC's finance back office — or your global one — through Leapro

Accounting & Book-keeping

Full-cycle accounting in Xero, QuickBooks or Sage — month-end closing, cut-offs, bank and credit-card reconciliations, plus statutory and indirect-tax compliance in your home jurisdiction.

Payroll Processing

Complete onboarding, employee self-service and processing of salaries, statutory payments, pensions and benefits — with country-specific filings, year-end forms and leaver processing.

Global AP Processing

Centralized vendor-invoice management on leading AP platforms — Tipalti, Sage AP, Dext, Stampli — with seamless payment processing through your chosen bank and accounting package.

Global Accounts Receivable

Automated credit control that improves cash flow and reduces DSO — using tools like Chaser, Satago and GoCardless for faster, more predictable collections.

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VIRTUAL CFO & VALUE-ADDED SERVICES

Strategic finance leadership for your new India entity — without the full-time cost

Strategic Finance Leadership

On-demand, outsourced CFO expertise — budgeting, forecasting, cash-flow planning and strategic decision support to steer growth without the cost of a full-time hire.

MIS & Management Reporting

Timely, board-ready MIS packs and management reports — actuals vs budget, variance analysis and KPI tracking that turn your numbers into decision-ready insight.

Dashboards & Analytics

Real-time, interactive dashboards and financial analytics — visualising cash flow, profitability and performance trends so you always know where the business stands.

Banking & Treasury Support

End-to-end banking and treasury support — managing banking relationships, payment workflows, cash positioning and liquidity for smooth, well-controlled operations.

WHY LEAPRO?

A decade of running finance and compliance for multinational subsidiaries in India

Cost & Operational Efficiency

Leverage our highly qualified Indian talent pool to reduce overheads while meeting your home-market financial standards and deadlines.

Comprehensive Compliance

A proven track record managing outsourced financial services and 360° compliances for multinational subsidiaries across countries.

Scalable Solutions

From standard bookkeeping to complex global transfer-pricing management, our services scale seamlessly as your India center grows.

Data Security & Accuracy

Stringent data protection and industry-leading software ensure 100% accuracy across book-keeping, AP, AR and payroll processing.

Serving clients across the UK, US, Australia, New Zealand, Canada and Ireland — since 2014.

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THANK YOU

Thinking India? Let's build your GCC — from first incorporation to steady-state operations.

WEB

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“Stop overpaying for operational chaos — secure predictable cost savings and error-free, standardized workflows with your own India center.”

CHENNAI HEAD OFFICE

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BENGALURU BRANCH OFFICE

Leapro Consulting and Advisory LLP

Regional branch office serving South India operations.

HYDERABAD SUPPORT OFFICE

Leapro Consulting and Advisory LLP

Dedicated client support and delivery centre.